

SPRING IS IN THE AIR!

As of 3/15/09 all weekend
rushes will be 4 times!!

Mike will be on vacation
4/2/09—4/7/09

Marjorie will be on vacation
3/23/09—3/30-09

Please keep this in mind when
bringing in rush samples!!

**NEW MEMBER OF
TRAVERSE AREA
ASSOCIATION OF
REALTORS!**

Methanol Kits:

We have provided a larger label for our MEOH bottles so that you can write the sample ID right on the label. Please do not attach another label to the bottle as it may skew the weight. Please write your sample ID on this label and not on the bag.



Grand Traverse Analytical Spring Newsletter—2009

It's that time of year!!!

\$15 Bacteria Testing

\$10 Nitrates

\$35 sampling fee

SPRING GIVEAWAY!!!!

Submit your business card for a chance to win:

A GTA Logo Vest (4 will be given)

Gift Certificate—Dinner (4 will be given)

JOKE OF THE MONTH: Engineer to the Rescue

There was an engineer who had an exceptional gift for fixing all things mechanical. After serving his company loyally for over 30 years, he happily retired. Several years later the company contacted him regarding a seemingly impossible problem they were having with one of their multi-million dollar machines.

They had tried everything and everyone else to get the machine to work but to no avail. In desperation, they called on the retired engineer who has solved so many of their problems in the past.

The engineer reluctantly took the challenge. He spent a day studying the huge machine. At the end of the day, he marked a small "x" in chalk on a particular component of the machine and stated, "This is where your problem is". The part was replaced and the machine worked perfectly again. The company received a bill for \$50,000 from the engineer for this service. They demanded an itemized accounting of his charges.

The engineer responded briefly:

- One chalk mark \$1
- Knowing where to put it \$49,999

It was paid in full and the engineer retired again in peace.

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Thank you for your continued loyalty and support of Grand Traverse Analytical!!!!